

The Tool & Equipment Company
1415 E. Palm Altadena, Ca., 91001 Ph (626) 798-7224
Ron Garvin, owner

Subject: Insuladd
Date: Tue, 3 Apr 2001 11:52:50 -0700 (PDT)
From: RON GARVIN ron88888@hotmail.com.
To: info@insuladd.com

After I obtained the distributorship agreement with you, I tested the material in my shop. I am a cautious person when it comes to representing material or services to a customer.

I sprayed a metal panel with gloss white enamel, and another panel with semi-gloss off-white latex. Having been a paint distributor of automotive & industrial finishes, I was aware the test I was doing was definitely not in favor of your product.

I placed panels under an infrared lamp with a refrigeration thermometer under each panel. After a period of time I read the thermometers. The gloss white panel was 105 degrees F. The semi-gloss latex (now flat after adding Insuladd) was only 90 degrees F.

I did not expect such a large differential, so I switched the panels above the thermometers and repeated the test. The 2nd test only showed approximately 1-degree difference from the first test.

As a result of testing your product myself, I can approach my customers with great confidence. I am sure that our customers are going to very much appreciate the results of using this material - a great money saver in these energy costly times.

If a customer would care to call me about this material, I will happily respond,

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